

# **THE 20 Day Challenge**

"Educators take something simple and make it complicated. Communicators take something complicated and make it simple." – John C. Maxell

## Week 1 Day 1

- 1. Decide your offer
- 2. Make a list of 10-20 people you know

## Week 1 Day 2

- 1. Make out a networking list
- 2. Make 3 calls
- 3. Send 3 emails

#### Week 1 Day 3

- 1. Commit to the networking list
- 2. Make 3 calls
- 3. Send 3 emails

#### Week 1 Day 4

- 1. Make 1 social media post
- 2. Make 3 calls
- 3. Send 3 emails

## Week 1 Day 5

- 1. Make 3 calls
- 2. Send 3 emails
- 3. Connect with a colleague or client